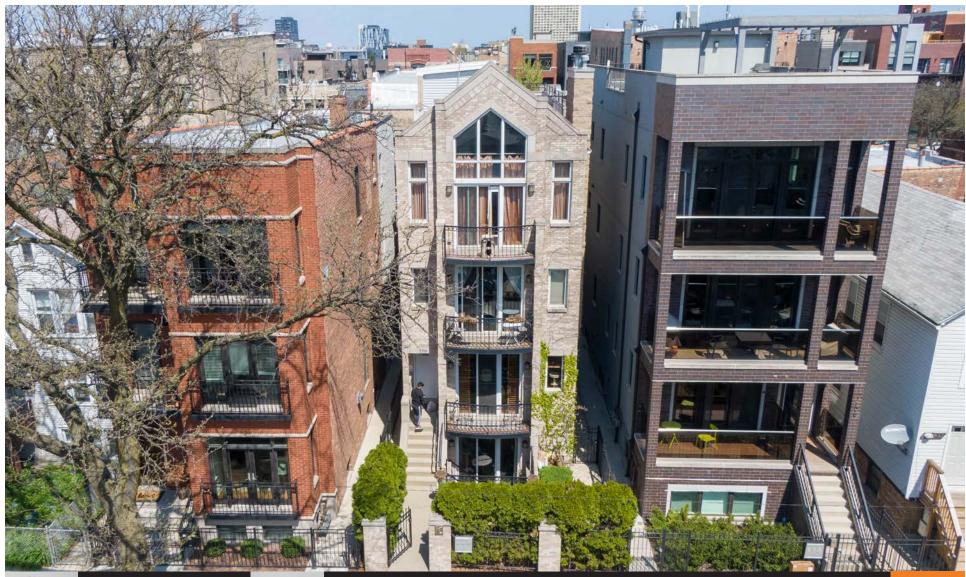
OFFERING MEMORANDUM







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OFFERING MEMORANDUM



PROPERTY HIGHLIGHTS

Price: \$1,350,000

Taxes: (2019) \$8.057

Price/Unit \$450,000

Price/SF \$259.62

of Units:

PROPERTY DESCRIPTION



CRER is proud to present 1508 W Superior St, nestled in Chicago's popular West Town neighborhood. This property was recently built in 2001. The owner's unit is the 1st floor and is duplexed down making it a 3Bed/2.5Bath, features radiant heated floors and brand-new appliances. This unit would be ideal for a family looking to owner occupy and continue to sustain tremendous cash flow from the units above. This property is also the perfect play for an investor who is simply looking to maximize cash flow. These apartments can be considered a renter's paradise from its location alone to all the amenities included, such as balcony access in both front/back, access to a beautiful garage deck for the (1st & 2nd) floor tenants, and the 3rd floor features a rooftop deck with amazing views of the city. This beautiful building is the perfect fit for either your new home or your cash cow that will continue to appreciate for years to come.

Investment Highlights: This Property is Walking Distance to the Chicago Blue Line Stop (0.6 Miles). 3-Car Garage. Washer/Dryer on All Four Levels. Grand Deck Above Garage. Roof Top Deck. Balconies in Front and Back.

| Unit Mix: | 7 Beds / 5.5 Baths |
|----------------|--------------------|
| Building Area: | 5,200 SF |
| Property Type: | Multi-Family |
| County: | Cook |
| Neighborhood:: | West Town |
| Parcel ID: | 17-08-100-022-0000 |

| Exterior Type: | Brick |
|--------------------|------------------------|
| Parking: | 3 Car Garage |
| Flooring: | Hardwood |
| Cooling / Heating: | Central AC / Gas Heat |
| Appliances: | Mostly Upgraded |
| Laundry: | Availabe on Each Floor |

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RENT ROLL

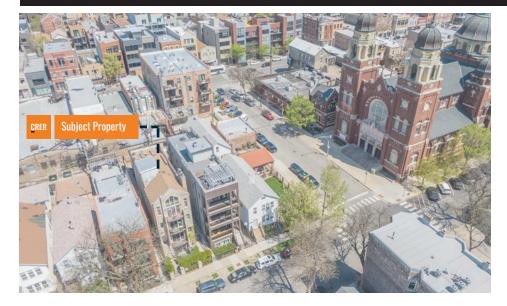
| # | Unit | Туре | SF | Rent | \$/SF | | Rent \$/S | | Pote | ntial Rent | \$ /psf |
|---|-------------|-----------|------|----------|-------|------|-----------|-------|------------|------------|------------|
| 1 | Duplex Down | 3BR/2.5BA | 2600 | \$ 3,600 | \$ | 1.38 | \$ | 3,600 | \$ 1.38 | | |
| 2 | 2nd Floor | 2BR/1.5BA | 1300 | \$ 1,950 | \$ | 1.50 | \$ | 2,400 | \$ 1.85 | | |
| 3 | 3rd Floor | 2BR/1.5BA | 1300 | \$ 3,000 | \$ | 2.31 | \$ | 3,100 | \$ 2.38 | | |
| | | | 5200 | \$ 8,550 | | | \$ | 9,100 | | | |

TRANSPORTATION / SUBWAY

cta

Ashland Station Damen Station 2 min walk 10 min walk 0.2 mi 1.1 mi

AERIAL





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AREA MAP 94 Eckhart Park **WEST CHICAGO AVE**

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PROPERTY PHOTOS









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PROPERTY PHOTOS









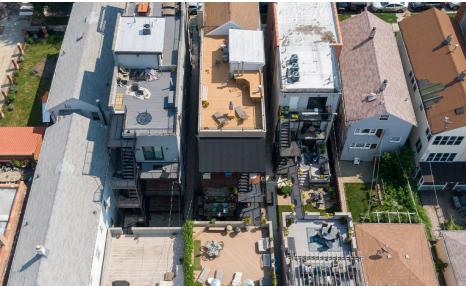
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PROPERTY PHOTOS









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OPERATING STATEMENT

| | Curr | ent | | | | Pro F | - orma | | |
|--------------------------|------|---------|----------|----|-----------|-------|-------------------|----------|-------------|
| Operating Statement | Cu | rrent | | | | Pro | Forma | | |
| Income | | Current | % of SGI | Pe | r Unit/Mo | Pı | ro Forma | % of SGI | Per Unit/Mo |
| Apartment Income | \$ | 102,600 | 100% | \$ | 2,850 | \$ | 109,200 | 94% | \$ 3,03 |
| Move-In Fees | \$ | - | 0% | \$ | - | \$ | 1,500 | 1% | \$ 42 |
| Parking | \$ | - | 0% | \$ | - | \$ | 5,400 | 5% | \$ 150 |
| Scheduled Gross Income | \$ | 102,600 | 100% | \$ | 2,850 | \$ | 116,100 | 100% | \$ 3,22 |
| Vacancy Loss | \$ | (3,078) | 3% | \$ | (51) | \$ | (3,483) | 3% | \$ (9 |
| Collected Gross Income | \$ | 99,522 | 97% | \$ | 2,765 | \$ | 112,617 | 97% | \$ 3,128 |
| Expense Item | | Current | % of SGI | Pe | r Unit/Yr | Pı | ro Forma | % of SGI | Per Unit/Yr |
| Real Estate Taxes | \$ | 8,057 | 8% | \$ | 2,686 | \$ | 18,082 | 16% | \$ 6,02 |
| Insurance | \$ | 6,250 | 6% | \$ | 2,083 | \$ | 6,250 | 5% | \$ 2,083 |
| Water/Trash | \$ | 1,238 | 1% | \$ | 413 | \$ | 1,238 | 1% | \$ 413 |
| Electric | \$ | 444 | 0% | \$ | 148 | \$ | 444 | 0% | \$ 148 |
| Management/Admin (5%) | | | 0% | \$ | - | | | 0% | \$ - |
| Maintenance/ Unit Turns* | \$ | 2,000 | 2% | \$ | 667 | \$ | 1,000 | 1% | \$ 33: |
| Misc. & Reserves* | \$ | - | 0% | \$ | - | \$ | 1,000 | 1% | \$ 33: |
| Total Expenses | \$ | 17,989 | 18% | \$ | 5,996 | \$ | 28,014 | 24% | \$ 9,33 |
| Net Operating Income | \$ | 81,533 | 79% | \$ | 27,178 | \$ | 84,603 | 73% | \$ 28,20 |

^{*}Broker Estimate

OFFERING MEMORANDUM



PRICING ANALYSIS

| Pricing & Financial Indicators | Current | | |
|--------------------------------|---------|-----------|--|
| Asking Price | \$ | 1,350,000 | |
| Price/Unit | \$ | 450,000 | |
| Price/SF | \$ | 259.62 | |

| Financial Indicators | Current | Pro Forma |
|----------------------|---------|-----------|
| GRM | 13.16 | 11.63 |
| Cap Rate | 6.04% | 6.27% |
| Cash on Cash | 7.49% | 8.40% |
| Total Return | 13.00% | 13.91% |
| Debt Coverage Ratio | 1.45 | 1.50 |

| Financing & Cash Flow | | |
|-----------------------|-------|-----------------|
| Down Payment | 25% | \$ 337,500 |
| First Mortgage | 75% | \$ 1,012,500 |
| Interest Rate | 3.75% | |
| Amortization | 30 | |
| Debt Service | | \$ 56,269 |
| Debt Coverage Ratio | | 1.45 |
| Principle Reduction | 5.5% | 18,618 |

| Expected Value Add | \$/ | unit | Total |
|--------------------|-----|------|---------|
| Unit Upgrades | \$ | - | \$ - |

| Income & Expense | (| Current | Pro Forma | | |
|------------------------|----|------------|-----------|---------|--|
| Scheduled Gross Income | \$ | \$ 102,600 | | 116,100 | |
| Expected Vacancy | | 5% | | 5% | |
| Effective Gross Income | \$ | 99,522 | \$ | 112,617 | |
| Total Expenses | \$ | 17,989 | \$ | 28,014 | |
| Net Operating Income | \$ | 81,533 | \$ | 84,603 | |

| Potential Future Tax Liability - 2020 Assessme | nt | |
|--|--------|---------------|
| Estimated Property Value (County Assessor) | | \$ 900,000 |
| Assessment Level | 10% | \$ 90,000 |
| Cook County Equalization Factor (2019) | 2.916 | |
| Equalized Value | | \$ 262,440 |
| Tax Rate (2019) | 6.890% | |
| Potential Future Tax Liability (2020 pay 2021) | | \$ 18,082 |
| Current Tax Liability (2019 pay 2020) | | \$ 8,057 |

^{*2020} Equalization Factor and Tax Rate TBD

^{**2020} Assessment dropped 11% which could result in tax savings

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ABOUT IAN



Contact:

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Ian Luscombe began his real estate career in 2015 at Marcus & Millichap. The personal nature of this relationship-driven business enabled him to close many transactions. Ian focuses on projects ranging from multifamily to mixed-use and retail, with deal sizes ranging from \$500,000 to \$10,000,000.

The keys to his success? Taking pride in providing client satisfaction, perfecting his communication and people skills, and keeping his clients happy with a consistent deal flow stemming from his best effort.

Ian graduated from Butler University in 2015 with a Bachelor's Degree in Entrepreneurship and Innovation.

At Butler, Ian played D-1AA football, his team winning Pioneer Football League Championships in both 2012 and 2013. As a student athlete he developed a hard-working attitude and ability to tackle any obstacles that stand in his way. It's how Ian still gets results, as his clients will attest.

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ABOUT JOE



Contact:

Mobile: (815) 341-0049 Office: (773) 327-9300 Email: JoeK@crer.com



Joe Kahlhammer comes to CRER after launching his career working in construction management. Joe has been a key participant in the design, scheduling and leadership of general contracting construction projects throughout the Chicagoland area. He has been involved in multi-million dollar residential, commercial and municipal development projects from the initial planning and proposal stage through the entire construction cycle and final client delivery. He has also consulted with clients, building management, architects, subcontractors, building inspectors and tenants to discuss project objectives, budgets and overall project scope.

With his eye on real estate ever since graduating college, Joe decided to make the transition to commercial brokerage in 2020. He will focus on the acquisition and disposition of multifamily investment properties in the Chicagoland area.

Joe was born and raised in the southwest suburbs of Chicago. In his free time, he enjoys spending time with family and friends, playing both golf and guitar, and staying active overall.

